# Big Brothers Big Sisters Of Tampa Bay, Inc.

**Financial Statements** 

August 31, 2019 and 2018

And

Reports of Independent Certified Public Accountants



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#### INDEPENDENT AUDITOR'S REPORT

Board of Directors Big Brothers Big Sisters of Tampa Bay, Inc. Tampa, Florida

#### **Report on Financial Statements**

We have audited the accompanying financial statements of Big Brothers Big Sisters of Tampa Bay, Inc. (the Organization), which comprise the statements of financial position as of August 31, 2019 and 2018, and the related statements of activities and cash flows for the years then ended, the related statement of functional expenses for the year ended August 31, 2019, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **CONTINUED**

#### **INDEPENDENT AUDITOR'S REPORT - CONTINUED**

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Big Brothers Big Sisters of Tampa Bay, Inc. as of August 31, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### **Report on Summarized Comparative Information**

We have previously audited the Organization's 2018 financial statements and we expressed an unmodified audit opinion on those audited financial statements in our report dated November 12, 2018. In our opinion, the summarized comparative information presented herein as of and for the year ended August 31, 2018, is consistent, in all material respects, with the audited financial statements from which it was derived.

#### Other Matters

#### Other Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of state financial assistance, as required by *Government Auditing Standards*, issued by the Comptroller General of the Unites States; and Chapter 10.650, *Rules of the Auditor General, State of Florida* is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 2, 2019, on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.

PDR CPAS + Advisors

Oldsmar, Florida December 2, 2019

# BIG BROTHERS BIG SISTERS OF TAMPA BAY, INC. STATEMENTS OF FINANCIAL POSITION AUGUST 31, 2019 AND 2018

	2019	2018
<u>ASSETS</u>		
Cash	\$ 1,062,429	\$ 1,194,879
Restricted cash	3,690	7,676
Grants receivable	425,546	368,297
Unconditional promises to give, net	64,613	67,581
Other receivables	138,057	44,171
Beneficial interest in perpetual trusts - CFTB	254,282	252,809
Beneficial interest in a perpetual trust - PCF	14,382	13,880
Property and equipment, net	405,053	403,104
Other assets	87,798	147,457
Total Assets	\$ 2,455,850	\$ 2,499,854
LIABILITIES AND NET ASSETS		
Liabilities		
Accounts payable and accrued expenses	\$ 180,436	\$ 248,480
Deferred revenue	170,369	180,065
Notes payable, net	107,328	124,196
Total liabilities	458,133	552,741
Net Assets		
Without donor restrictions	1,480,721	1,388,542
With donor restrictions	516,996	558,571
Total net assets	1,997,717	1,947,113
Total Liabilities and Net Assets	\$ 2,455,850	\$ 2,499,854

# BIG BROTHERS BIG SISTERS OF TAMPA BAY, INC. STATEMENT OF ACTIVITIES YEAR ENDED AUGUST 31, 2019 (WITH COMPARATIVE TOTALS FOR 2018)

	Without Donor		W	With Donor		Total		
	R	estrictions	Re	estrictions		2019		2018
Operating Support and Revenue								
Public Support								
United Way	\$	355,372	\$	_	\$	355,372	\$	413,096
Government support	Ψ	2,634,818	Ψ	_	Ψ	2,634,818	Ψ	2,547,256
Scholarship revenue		_,00 .,0 . 0		5,000		5,000		12,054
Contributions		292,489		161,552		454,041		437,729
Special events, net of direct costs of \$556,019		1,169,550		, -		1,169,550		1,187,119
Foundations and grants		568,379		-		568,379		579,886
Wills and bequests		-		-		-		58,174
Social entrepreneurship		18,680		-		18,680		40,796
Investment income		8,969		9,196		18,165		23,625
Net assets released from restriction		217,323		(217,323)				
Total operating support and revenue		5,265,580		(41,575)		5,224,005		5,299,735
Operating Expenses								
Program services		4,402,203		_		4,402,203		4,370,585
Supporting services:		1, 102,200				1, 102,200		1,070,000
Management and general		246,395		_		246,395		293,808
Fundraising		543,842				543,842		557,902
Total operating expenses		5,192,440		-		5,192,440		5,222,295
3 · F								
Change in Net Assets Before Other Changes		73,140		(41,575)		31,565		77,440
Other Changes - Revenue (Expense)								
Other income		19,632		_		19,632		11,912
Loss on asset disposal		(593)		_		(593)		, - -
Total other changes		19,039		-		19,039		11,912
Change in Net Assets		92,179		(41,575)		50,604		89,352
Net Assets at Beginning of Year		1,388,542		558,571		1,947,113		1,857,761
Net Assets at End of Year	\$	1,480,721	\$	516,996	\$	1,997,717	\$	1,947,113

# BIG BROTHERS BIG SISTERS OF TAMPA BAY, INC. STATEMENT OF ACTIVITIES YEAR ENDED AUGUST 31, 2018

	Without Donor Restrictions		With Donor Restrictions		 Total
Operating Support and Revenue					
Public Support					
United Way	\$	413,096	\$	-	\$ 413,096
Government support		2,547,256		-	2,547,256
Scholarship revenue		-		12,054	12,054
Contributions		212,435		225,294	437,729
Special events, net of direct costs of \$564,554		1,187,119		-	1,187,119
Foundations and grants		579,886		-	579,886
Wills and bequests		58,174		-	58,174
Social entrepreneurship		40,796		-	40,796
Investment income		7,513		16,112	23,625
Net assets released from restriction		138,403		(138,403)	-
Total operating support and revenue		5,184,678		115,057	5,299,735
Operating Expenses					
Program services		4,370,585		-	4,370,585
Supporting services:		, ,			
Management and general		293,808		-	293,808
Fundraising		557,902			 557,902
Total operating expenses		5,222,295			 5,222,295
Change in Net Assets Before Other Changes		(37,617)		115,057	77,440
Other Changes - Revenue (Expense)					
Other income		11,912		_	11,912
Total other changes		11,912		-	11,912
Change in Net Assets		(25,705)		115,057	89,352
Net Assets at Beginning of Year		1,414,247		443,514	 1,857,761
Net Assets at End of Year	\$	1,388,542	\$	558,571	\$ 1,947,113

# BIG BROTHERS BIG SISTERS OF TAMPA BAY, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED AUGUST 31, 2019 (WITH COMPARATIVE TOTALS FOR 2018)

		Sup	porting Servi			
		•		Total		
	Program	Management		Supporting	To	otal
	Services	_	Fundraising	Services	2019	2018
Salaries	\$2,837,984	\$ 168,928	\$ 371,641	\$ 540,569	\$3,378,553	\$3,430,562
Employee benefits	304,678	18,136	39,898	58,034	362,712	345,492
Payroll taxes	203,616	12,120	26,664	38,784	242,400	243,365
Total salaries and related expenses	3,346,278	199,184	438,203	637,387	3,983,665	4,019,419
i otal salaries and related expenses	3,340,276	199,104	430,203	037,307	3,963,665	4,019,419
In-kind advertising	11,125	-	1,375	1,375	12,500	15,000
In-kind program	76,894	-	-	-	76,894	120,991
Professional fees	100,149	5,961	13,115	19,076	119,225	102,372
Rent	129,314	7,697	16,934	24,631	153,945	153,345
Program expenses	156,974	-	-	-	156,974	153,202
Office	91,806	5,465	12,022	17,487	109,293	109,737
Insurance	90,492	5,386	11,850	17,236	107,728	94,197
Dues	49,866	2,968	6,530	9,498	59,364	60,446
Telephone	93,540	5,568	12,249	17,817	111,357	108,645
Bad debt	-	-	400	400	400	17,005
Printing	63,676	3,790	8,339	12,129	75,805	65,637
Agency activities	33,366	1,986	4,369	6,355	39,721	16,155
Miscellaneous	37,623	2,239	4,927	7,166	44,789	43,320
Utilities	10,728	639	1,405	2,044	12,772	12,753
Postage	8,804	524	1,153	1,677	10,481	9,931
Conferences and conventions	20,725	1,234	2,714	3,948	24,673	31,762
Interest expense	4,254	253	557	810	5,064	5,745
Scholarship awards	12,250	-	-	-	12,250	10,500
Social entrepreneurship	5,535	-	-	-	5,535	8,807
Maintenance	4,951	295	648	943	5,894	4,327
Total expenses before depreciation	1,002,072	44,005	98,587	142,592	1,144,664	1,143,877
	4,348,350	243,189	536,790	779,979	5,128,329	5,163,296
Depreciation	53,853	3,206	7,052	10,258	64,111	58,999
	\$4,402,203	\$ 246,395	\$ 543,842	\$ 790,237	\$5,192,440	\$5,222,295

# BIG BROTHERS BIG SISTERS OF TAMPA BAY, INC. STATEMENTS OF CASH FLOWS YEARS ENDED AUGUST 31, 2019 AND 2018

	2019			2018
Cash Flows from Operating Activities:				
Change in net assets	\$ 5	0,604	\$	89,352
Adjustments to reconcile change in net assets to net				
cash (used in) provided by operating activities:				
Depreciation and amortization	6	4,111		58,999
Amortization of loan costs charged to interest expense		270		270
Loss on asset disposal		593		-
(Increase) decrease in:				
Grants receivable		7,249)		(119,519)
Unconditional promises to give		2,968		42,837
Other receivables	•	3,886)		110,670
Beneficial interest in a perpetual trusts	•	1,975)		(8,716)
Other assets	5	9,659		30,683
Increase (decrease) in:	(0	0.044)		04.040
Accounts payable and accrued expenses	•	8,044)		31,943
Deferred revenue	(	9,696)		(148,074)
Net cash (used in) provided by operating activities	(5	2,645)		88,445
Cash Flows from Investing Activities:				
Cash paid for purchase of property and equipment	(6	6,653)		(35,607)
Cash Flows from Financing Activities:				
Principal payments on notes payable	(1	7,138)		(16,457)
Net (Decrease) Increase in Cash	(13	6,436)		36,381
Total Cash at Beginning of Year	1,20	2,555		1,166,174
Total Cash at End of Year	\$ 1,06	6,119	\$	1,202,555
Total cash consisted of the following at August 31:				
Cash	\$ 1.06	2,429	\$	1,194,879
Restricted cash		3,690	Ψ	7,676
Trootholog days		0,000		7,070
	\$ 1,06	6,119	\$	1,202,555
Supplemental Disclosures of Cash Flow Information:				
Cash paid during the year for interest	\$	4,794	¢	5,475
Cash paid duning the year for lifterest	Ψ	T, 1 34	<u>\$</u>	J, <del>4</del> 1J

See accompanying notes to financial statements

#### **NOTE A - NATURE OF ORGANIZATION**

Big Brothers Big Sisters of Tampa Bay, Inc. (the Organization) is a not-for-profit organization whose mission is to create and support one-to-one mentoring relationships that ignite the power and promise of youth. With a focus on educational success and avoidance of risky behaviors, the Organization provides services in Alachua, Hillsborough, Marion, Pinellas, Polk, Pasco, Hernando, Citrus, and Sumter Counties. The Organization uses a case management approach to service delivery. The primary providers of direct services are volunteers who serve as mentors through match relationships within community or school-based program components. The Organization thoroughly screens volunteers who make a commitment in order to assure a regular, consistent relationship for the child. Professional staff monitors the service delivery and tracks both the progression of the match relationship and each client and volunteer on a case-by-case basis. Professional staff assists participants in developing and maintaining positive and beneficial mentoring relationships.

#### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Presentation**

The financial statements of the Organization have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (US GAAP), which require the Organization to report information regarding its financial position and activities according to the following net asset classifications:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and the board of directors.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Revenue is reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions.

Contributions received with donor-imposed restrictions that are met in the same year as received are reported as revenue of the net assets without donor restrictions class. Contributions are recognized when the donor makes a promise to give to the Organization, that is, in substance, unconditional.

Federal, state and local government and other grants are recognized as support when performance occurs pursuant to the contract agreement.

#### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

### **Measure of Operations**

The statements of activities report all changes in net assets, including changes in net assets from operating and nonoperating activities. Operating activities consist of those items attributable to the Organization's ongoing services. Nonoperating activities, if any, are limited to other activities considered to be of a more unusual or nonrecurring nature.

#### **Use of Estimates**

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates. Significant estimates included in the financial statements include allocation of expenses by function, useful lives of depreciable assets, fair value of certain investment assets, and the allowance for uncollectable pledges.

#### **Fair Value Measurement**

The financial statements are prepared in accordance with an accounting standard, for all financial assets and liabilities and for nonfinancial assets and liabilities recognized or disclosed at fair value in the financial statements or on a recurring basis (at least annually). Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on a measurement date. The standard also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. There are three levels of inputs that may be used to measure fair value:

- Level 1: Quoted market prices in active markets for identical assets or liabilities.
- Level 2: Observable market based inputs or unobservable inputs that are corroborated by market data.
- Level 3: Unobservable inputs that are not corroborated by market data.

#### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

### **Cash and Restricted Cash**

Cash consists of cash on deposit with financial institutions and petty cash funds. The Organization considers all highly liquid investments with an initial maturity of three months or less as cash. The Organization maintains a separate cash account for the restricted scholarship funds. This restricted cash account totaled \$3,690 and \$7,676 at August 31, 2019 and 2018, respectively.

Financial instruments which potentially subject the Organization to concentrations of credit risk consist principally of cash held in financial institutions in excess of federally-insured limits. From time to time throughout the years ended August 31, 2019 and 2018, the Organization's cash balance may have exceeded the federally insured limit. However, the Organization has not experienced and does not expect to incur any losses in such accounts.

### **Grants and Other Receivables**

The Organization records a receivable and revenue at the time funds are earned. Management estimates the allowance for uncollectible grants and other receivables based on a review of the individual receivables outstanding as of the end of the year. Management writes off receivables as identified against the allowance amount. As of August 31, 2019 and 2018, the Organization considered all receivables to be fully collectible and no allowance was necessary.

#### **Unconditional Promises to Give**

Unconditional promises to give that are expected to be collected within one year are recorded as contributions receivable at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated cash flows. Conditional promises to give are not included as support until the conditions are substantially met.

Unconditional promises to give which are due in more than one year are recorded at estimated fair value by discounting future cash flows using current risk-free rates of return based on U.S. Treasury Securities yields with maturity dates similar to the expected contribution collection period. The Organization uses the allowance method to determine uncollectible unconditional promises. The allowance is based on prior years' experience and management's analysis of specific promises made. As of August 31, 2019 and 2018, the Organization recorded an allowance of approximately \$8,000 and \$15,000, respectively.

#### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

#### **Beneficial Interest in a Perpetual Trust**

In accordance with guidance related to accounting for contributions held by an organization for the benefit of another organization, which states that organizations that transfer assets to other not-for-profit agencies who specify themselves or their affiliates as the beneficiaries, and have not granted variance power, are not considered expenses and are recorded as a beneficial interest in assets held by others in the statements of financial position at fair value.

#### **Property and Equipment**

Property and equipment are recorded at acquisition cost, including costs necessary to prepare the asset for its intended use, or, if donated, at estimated fair value at the date of donation. Depreciation expense is provided on a straight-line basis over the estimated useful lives of the assets ranging from three to thirty-nine years.

Maintenance and repairs are charged to expense as incurred, while renewals and betterments in excess of \$500 are capitalized.

#### **Loan Costs**

Loan costs related to the refinance of a mortgage are being amortized on a straight-line basis over the term of the loan. The amount is included in notes payable, net in the statements of financial position.

#### **Deferred Revenue**

Deferred revenue recorded in the statements of financial position consists of sponsorships and donations collected prior to period-end that relate to special events scheduled to take place in the subsequent year.

#### **Noncash Contributions**

Donated materials are recorded as support at their fair value at the date of donation. Contributions of services are recorded as support at their estimated fair value if the services received create or enhance non-financial assets or require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. For the years ended August 31, 2019 and 2018, the value of contributed services meeting the requirements for recognition in the financial statements has been recorded as unrestricted support. In addition, many individuals volunteer their time and perform a variety of tasks that assist the Organization, but these services do not meet the criteria for recognition as contributed services under the financial accounting standards.

#### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

#### **Functional Classification of Expenses**

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities.

Program and supporting expenses, when specifically identifiable, are classified to the function which incurred the expense. Those specifically identifiable include in-kind program, program expenses, bad debt, scholarship awards and social entrepreneurship. All other expenses are allocated among program, management and general, and fundraising based upon the ratio of employee time involved. The percentages applied are as follows for each of the years ended August 31, 2019 and 2018:

	2019	2018
Program services	85%	84%
Management and general	4%	5%
Fundraising	11%	11%
	100%	100%

## **Income Tax Status**

The Organization is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code.

#### **Uncertain Tax Positions**

The Organization accounts for the effect of any uncertain tax positions based on a "more likely than not" threshold to the recognition of the tax positions being sustained based on the technical merits of the position under scrutiny by the applicable taxing authority. If a tax position or positions are deemed to result in uncertainties of those positions, the unrecognized tax benefit is estimated based on a "cumulative probability assessment" that aggregates the estimated tax liability for all uncertain tax positions. The Organization has identified its tax status as a tax-exempt entity as its only significant tax position; however, the Organization has determined that such tax position does not result in an uncertainty requiring recognition. The Organization is not currently under examination by any taxing jurisdiction. The Organization's federal returns are generally open for examination for three years following the date filed.

#### NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

### **Summarized Comparative Information**

The accompanying financial statements include certain prior year summarized comparative total amounts. Such information does not include sufficient detail to constitute a presentation in conformity with US GAAP. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended August 31, 2018 from which summarized information was derived.

#### **New Accounting Pronouncement**

On August 18, 2016, the Financial Accounting Standards Board issued Accounting Standards Update 2016-14, Not-for-Profit Entities (Topic 958) – *Presentation of Financial Statements of Not-for-Profit Entities*. The update addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources and the lack of consistency in the type of information provided about expenses and investment return. The Organization has adjusted the presentation of these statements accordingly.

#### NOTE C - AVAILABILITY AND LIQUIDITY

The following represents the Organization's financial assets at August 31:

	 2019	2018
Financial Assets:		
Cash Grants and other receivables Unconditional promises to give, net	\$ 1,062,429 563,603 64,613	\$ 1,194,879 412,468 67,581
Total financial assets	1,690,645	1,674,928
Less Amounts Not Available to be Used Within One Year:		
Net assets with donor restrictions	516,996	 558,571
Financial assets available to meet general expenditures over the next twelve months	\$ 1,173,649	\$ 1,116,357

The Organization's goal is generally to maintain financial assets to meet 90 days of operating expenses. As described in **Note H**, the Organization also has a \$400,000 line-of-credit available. As part of its liquidity plan, excess cash is invested in a separate money market account.

#### NOTE D - UNCONDITIONAL PROMISES TO GIVE

Unconditional promises to give consist of the following at August 31:

	 2019	 2018
Gross unconditional promises to give Less: Unamortized discount Less: Allowance for doubtful accounts	\$ 73,417 (1,304) (7,500)	\$ 85,278 (2,697) (15,000)
Net unconditional promises to give	\$ 64,613	\$ 67,581
Amounts due in: Less than one year One to five years Thereafter	\$ 52,967 18,050 2,400	\$ 41,538 39,810 3,930
	\$ 73,417	\$ 85,278

For the years ended August 31, 2019 and 2018, \$400 and \$17,005, respectively, was deemed uncollectible and written off to bad debt expense.

#### NOTE E - BENEFICIAL INTEREST IN A PERPETUAL TRUST

The Organization receives income from certain endowment funds that are neither in the Organization's possession nor under its control. These external endowment assets are held in perpetuity and are invested and managed by outside trustees in accordance with trust agreements as directed by the donors.

In 2002, the Organization established an endowment account with the Pinellas Community Foundation (PCF) in the amount of \$10,000. It is the intent of the donors and the Organization to accumulate donations and earnings until the fund reaches a balance of \$25,000. In 2009, the Organization established the Charles Manly endowment account with the Community Foundation of Tampa Bay (CFTB). Although the Organization does not have the right to receive the endowment assets per the Trust Agreements, the contributions to the endowment funds are considered assets of the Organization as it has been named beneficiary. Earnings on the endowment funds are periodically distributed to the Organization in accordance with the trust agreements.

#### NOTE E - BENEFICIAL INTEREST IN A PERPETUAL TRUST - CONTINUED

In 2013, the Organization established a scholarship endowment account with the Community Foundation of Tampa Bay. The Organization utilized CFTB's Leave a Challenge Grant Program (the Grant Program) which incorporates a one-to-three match. The Organization had a goal of raising \$50,000 with \$37,500 to be raised by the Organization and \$12,500 to be awarded through the Grant Program. In January 2014, the Organization was awarded the challenge grant by CFTB. Although the Organization does not have the right to receive the endowment assets per the Trust Agreement, the contribution to the endowment fund is considered an asset of the Organization as it has been named beneficiary. Earnings on the endowment funds are distributed to the Organization semi-annually at a distribution rate between 3.5% - 5.5% of the fund's balance as of December 31st of the year preceding the distribution and are to be expended for scholarships. For 2019, the spending policy is 4% of the December 31, 2018 endowment account balance. For 2018, the spending policy is 4% of the December 31, 2017 endowment account balance.

#### NOTE F - FAIR VALUE MEASUREMENT

The Organization's investments are reported at fair value in the accompanying statements of financial position. Following is a description of valuation methodologies used for investments measured at fair value.

Beneficial interest in a perpetual trust - The investments are managed by a third party which is unrelated to this organization. The trust assets are valued based upon the third party information without adjustment. The Organization does not develop nor are they provided with the quantitative inputs used to develop the fair market values.

Fair values of assets measured on a recurring basis at August 31, 2019 are as follows:

	Fair Value Measurements at Reporting Date Using							
Quoted Prices In Active Markets for Identical Assets Description Level 1		Significant Other Observable Inputs Level 2	Significant Unobservable Inputs Level 3	Total Fair Value				
Investments: Beneficial interest in perpetual trusts	\$ -	<u>\$</u> _	\$ 268,664	\$ 268,664				

### NOTE F - FAIR VALUE MEASUREMENT - CONTINUED

Fair values of assets measured on a recurring basis at August 31, 2018 are as follows:

	Fair Value Measurements at Reporting Date Using							
Description	Quoted Prices In Active Markets for Identical Assets Level 1	Significant Other Observable Inputs Level 2	Significant Unobservable Inputs Level 3	Total Fair Value				
Investments: Beneficial interest in perpetual trusts	\$ -	\$ -	\$ 266,689	\$ 266,689				

The following is a summary of changes in the fair value of the Organization's Level 3 assets for the years ended August 31:

	2019			2018
Balance, September 1 Contributions	\$	266,689	\$	257,973
Released from restriction		2,500 (9,721)		4,680 (12,067)
Investment income		9,196		16,103
Balance, August 31	\$	268,664	\$	266,689

### NOTE G - PROPERTY AND EQUIPMENT

Property and equipment consist of the following at August 31:

	2019		2018	
Building and improvements	\$	471,317	\$	429,447
Land		44,000		44,000
Office equipment		368,617		348,384
Leasehold improvements		11,867		11,867
		895,801		833,698
Less accumulated depreciation		(490,748)		(430,594)
	\$	405,053	\$	403,104

#### NOTE H - LINE- OF-CREDIT

The Organization had a \$400,000 revolving line-of-credit available at a financial institution at August 31, 2019 and 2018, with no stated maturity date. The interest rate on this line-of-credit is one month LIBOR plus 2.875% (4.25% and 4.50% at August 31, 2019 and 2018, respectively). The line-of-credit is collateralized by substantially all assets of the Organization. There were no amounts outstanding on the line-of-credit at August 31, 2019 and 2018. The Organization had \$400,000 available for use at August 31, 2019 and 2018.

#### **NOTE I - NOTES PAYABLE**

Notes payable consist of the following at August 31:

	2019		2018	
Mortgage payable to a bank, due in monthly installments of \$1,828 including interest at 4.0%, due May 2025, collateralized by the real estate Loan costs Accumulated amortization	\$	108,853 (2,695) 1,170	\$	125,991 (2,695) 900
Notes payable, net	\$	107,328	\$	124,196

The following is a summary of the future debt maturities and future amortization of loan costs during each of the following years ending August 31 and thereafter:

August 31,	Del	Debt Service		ortization	
2020	\$	17,692	\$	270	
2021		18,435		270	
2022		19,196		270	
2023		19,990		270	
2024		20,812		270	
Thereafter		12,728		175	
	\$	108,853	\$	1,525	

#### **NOTE J - NET ASSETS WITH DONOR RESTRICTIONS**

Virtually all of the restrictions on net assets for the years ended August 31, 2019 and 2018 are related to funds received from private foundations, corporate donors, grants, and time restricted multi-year pledges. Certain of the use-restricted funds are restricted for the purpose of match events and activities.

At August 31, 2019 and 2018, net assets with donor restrictions consisted of the following:

	2019		2018	
Time-restricted	\$	68,951	\$	80,812
Beneficial interests in perpetual trusts		268,664		266,689
Scholarship Fund		6,995		7,676
Match Activities		56,930		56,247
Military Mentoring		20,001		14,275
Bigs in Blue		45,000		54,622
School to Work		39,782		42,000
Mentoring Children of Incarcerated Parent		-		11,250
Big Futures		1,356		25,000
Other		9,317		
	\$	516,996	\$	558,571

#### NOTE K - CONTRIBUTED SERVICES AND MATERIALS

During the years ended August 31, 2019 and 2018, approximately \$250,000 and \$427,000, respectively, of services and materials were donated to the Organization and reported as unrestricted support in the statements of activities. These contributions included donated advertising, tickets for match activities, property and equipment, and donated event auction items.

#### NOTE L - COMMITMENTS AND CONTINGENCIES

The Organization leases certain equipment under various operating leases. The terms of these leases range from 36 months to 63 months. The total expense paid during the years ended August 31, 2019 and 2018 related to these leases were approximately \$240,000 and \$229,000, respectively.

Based on the terms of the agreements, minimum payments due on all leases are as follows:

Years EndingAugust 31,		Amount		
2020	\$	207,076		
2021 2022		191,673 54,356		
2023		35,451		
	_\$	488,556		

#### NOTE M - RETIREMENT PLAN

The Organization has a 401k plan to which it may match a portion of eligible employee contributions. The Organization is not required to make a contribution in any given year. Contributions made during the years ended August 31, 2019 and 2018 were \$20,845 and \$19,771, respectively.

#### **NOTE N - CONCENTRATION OF RISK**

The Organization receives a substantial amount of support from grantor agencies for its programs (approximately 57% and 56% for the years ended August 31, 2019 and 2018), consisting of \$355,372 and \$413,096 from the United Way and \$2,634,818 and \$2,547,256 from various state and local grants. If support from one or more of these granting agencies were to be reduced or eliminated, it could affect the operation of the supported programs. In addition, the Organization is subject to audit examination by grantor agencies. In the event that reimbursed expenditures were disallowed, repayments would be required.

#### **NOTE O - RELATED PARTY**

The Organization is charged an annual support service fee by Big Brothers Big Sisters of America (National Office) and Big Brothers Big Sisters Association of Florida (State Office) based on a percentage of annual expenditures. This fee is for organizational and management services provided by the National and State offices. The Organization recognized national and state support expense of approximately \$77,000 and \$62,000 for the years ended August 31, 2019 and 2018, respectively, and is included in dues expense in the accompanying statement of functional expenses.

#### **NOTE P - SUBSEQUENT EVENTS**

The Organization evaluated subsequent events through December 2, 2019, the date the financial statements were available to be issued. The Organization is not aware of any subsequent events which would require recognition or disclosures in the financial statements.



# BIG BROTHERS BIG SISTERS OF TAMPA BAY, INC. SCHEDULE OF EXPENDITURES OF STATE FINANCIAL ASSISTANCE YEAR ENDED AUGUST 31, 2019

Florida State Agency/	CSFA	Contract	
Program Title/	00.71		F
Florida State Project Title	Number	Number	Expenditures
State of Florida Department of Education Passed through: Big Brothers Big Sisters Association of Florida, Inc. Mentoring / Student Assistance Initiatives Bigs Inspiring Scholastic Success	48.068	96448	\$ 543,039
State of Florida Department of Juvenile Justice Passed through: Big Brothers Big Sisters Association of Florida, Inc. Delinquency Protection Mentoring Children of Incarcerated Parents	80.029	10525	482,420
State of Florida Department of Economic Opportunity Passed through: Big Brothers Big Sisters Association of Florida, Inc. Workplace Mentoring School to Work			
SCHOOL TO AN OLK	40.037	WL025	38,396
Total Expenditures of State Financial Assistance			\$ 1,063,855

# BIG BROTHERS BIG SISTERS OF TAMPA BAY, INC. NOTES TO SCHEDULE OF EXPENDITURES OF STATE FINANCIAL ASSISTANCE YEAR ENDED AUGUST 31, 2019

#### **BASIS OF PRESENTATION**

The accompanying schedule of expenditures of state financial assistance (Schedule) includes the State of Florida project activity of Big Brothers Big Sisters of Tampa Bay, Inc. and is presented on the accounting basis of accounting. The information in this Schedule is presented in accordance with the accounting principles generally accepted in the United States of America as applicable to not-for-profit organizations and the requirements of Chapter 10.650, *Rules of the Auditor General, State of Florida*. Because the Schedule presents only a selected portion of the operations of Big Brothers Big Sisters of Tampa Bay, Inc. it is not intended to and does not present the financial position, changes in net assets, or cash flows of Big Brothers Big Sisters of Tampa Bay, Inc.

#### **CONTINGENCIES**

Expenditures incurred by the Organization are subject to audit and possible disallowance by the State of Florida Departments of Education, Juvenile Justice, and Economic Opportunity. Management believes that if audited, any adjustments for disallowed expenses would be immaterial in amount.



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# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors
Big Brothers Big Sisters of Tampa Bay, Inc.
Tampa, Florida

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Big Brothers Big Sisters of Tampa Bay, Inc. (the Organization) which comprise the statement of financial position as of August 31, 2019, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated December 2, 2019.

#### **Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Organization's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### CONTINUED

# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS - CONTINUED

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Organization's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under *Government Auditing Standards*.

### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

PDR CPAS + Advisors

Oldsmar, Florida December 2, 2019



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# INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR STATE PROJECT AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY CHAPTER 10.650, RULES OF THE AUDITOR GENERAL, STATE OF FLORIDA

To the Board of Directors
Big Brothers Big Sisters of Tampa Bay, Inc.
Tampa, Florida

### Report on Compliance for Each Major State Project

We have audited Big Brothers Big Sisters of Tampa Bay, Inc.'s (the Organization) compliance with the types of compliance requirements described in the *Florida Department of Financial Services State Projects Compliance Supplement* that could have a direct and material effect on each of the Organization's major state projects for the year ended August 31, 2019. The Organization's major state projects are identified in the summary of audit results section of the accompanying schedule of findings and questioned costs.

#### Management's Responsibility

Management is responsible for compliance with State statues, regulations, and the terms and conditions of its State projects applicable to its State projects.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on compliance for each of the Organization's major state projects based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and Chapter 10.650, Rules of the Auditor General, State of Florida. Those standards and Chapter 10.650, Rules of the Auditor General, State of Florida require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major state project occurred. An audit includes examining, on a test basis, evidence about the Organization's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major state project. However, our audit does not provide a legal determination of the Organization's compliance.

#### CONTINUED

## INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR STATE PROJECT AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY CHAPTER 10.650, RULES OF THE AUDITOR GENERAL, STATE OF FLORIDA -CONTINUED

#### **Opinion on Each Major State Project**

In our opinion, Big Brothers Big Sisters of Tampa Bay, Inc. complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major state projects for the year ended August 31, 2019.

#### **Report on Internal Control over Compliance**

Management of the Organization is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Organization's internal control over compliance with the types of requirements that could have a direct and material effect on each major state project to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major state project and to test and report on internal control over compliance in accordance with Chapter 10.650, Rules of the Auditor General, State of Florida, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a state project on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a state project will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a state project that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of Chapter 10.650, Rules of the Auditor General, State of Florida. Accordingly, this report is not suitable for any other purpose.

PDR CPAS + Advisors

Oldsmar, Florida December 2, 2019

# BIG BROTHERS BIG SISTERS OF TAMPA BAY, INC. SCHEDULE OF FINDINGS AND QUESTIONED COSTS STATE PROJECTS YEAR ENDED AUGUST 31, 2019

# Part I - Summary of Auditor's Results

### **Financial Statements Section**

Type of auditor's report issued:	Unmodified	
Internal control over financial reporting:		
Material weaknesses identified?	yes <u>X</u> no	
Significant deficiencies identified not considered to be material weaknesses?	yes _X_none rep	ported
Noncompliance material to financial statements noted?	yes _X_no	
State Project Section		
Internal control over major state projects:		
Material weaknesses identified?	yes <u>X</u> no	
Significant deficiencies identified not considered to be material weaknesses?	yes _X_none rep	ported
Type of auditor's report on compliance for major state projects:	Unmodified	
Any audit findings disclosed that are required to be reported in accordance with Chapter 10.650	yes _X_no	
Identification of Major State Project:		
CSFA Number	Name of Project	
48.068	Mentoring / Student Assista	ance Initiatives
80.029	Delinquency Prevention	
Dollar threshold used to determine Type A State Project:		\$ 319,157
Auditee qualified as low-risk auditee?	X yes no	

# BIG BROTHERS BIG SISTERS OF TAMPA BAY, INC. SCHEDULE OF FINDINGS AND QUESTIONED COSTS STATE PROJECTS - CONTINUED YEAR ENDED AUGUST 31, 2019

### Part II - Schedule of Financial Statement Findings

This section identifies the significant deficiencies, material weakness, and instances of noncompliance related to the financial statements that are required to be reported in accordance with *Government Auditing Standards*.

There were no reportable findings.

#### Part III - State Project Findings and Questioned Costs

This section identifies the significant deficiencies, material weakness, and instances of noncompliance, including questioned costs, related to the audit of major state projects, as required to be reported by Chapter 10.650, Rules of the Auditor General, State of Florida.

There were no reportable findings.

### Part IV - Summary Schedule of Prior Audit Findings

A Summary Schedule of Prior Audit Findings is not necessary since there were no prior audit findings related to a major state project.